

# Business Training Courses

Funding Opportunities for  
Small and Growing Businesses



# INTRODUCTION

South West College is the designated lead for the Engineering Curriculum Hub and the Sectoral Partnership. This exciting initiative is in its fifth year and works in collaboration with FE colleges, employers and stakeholders to ensure the delivery of curriculum meets the needs of industry and students across Northern Ireland.

## Our Strategic Goals:

- Maximise the Education, Skills and Employability Pipeline
- Accelerate Innovation & Knowledge Transfer
- Drive Inclusive, Sustainable Growth
- Productivity & Enterprise Support Success in Global Markets



## UPSKILL YOUR STAFF WITH FUNDING SUPPORT FROM GOVERNMENT BODIES

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Upskilling Opportunities for Sole Traders, Micro-Businesses & Companies with Fewer than 250 Employees based in Northern Ireland.

# WELCOME

## Driving Innovation. Building Skills. Supporting Industry.

InnoTech is South West College's dedicated Business & Industry support function, working in close partnership with employers, entrepreneurs and regional stakeholders to drive innovation, productivity and skills development. Acting as the College's interface with industry, InnoTech delivers practical, results-focused support that helps businesses innovate, adopt new technologies and develop the skills needed to compete in a rapidly changing economy.

InnoTech delivers a wide portfolio of funded business support programmes, innovation-led projects and employer-responsive skills solutions. Our role is to connect industry need with educational excellence, translating knowledge, research and expertise into real-world impact for businesses of all sizes.

Through Funded programmes we support businesses to:

- Innovate and grow through research, development and knowledge transfer
- Access specialist facilities and innovation centres across the College
- Upskill and reskill staff in priority skills areas
- Collaborate on funded projects aligned to regional and national priorities
- Adopt new technologies and sustainable practices

Our support spans key growth sectors including engineering and manufacturing, digital and creative industries, ICT, renewable energy and sustainable technologies.

At the heart of InnoTech is a simple principle: practical support that delivers real outcomes. We work alongside businesses to understand challenges, identify opportunities and deliver tailored solutions that strengthen competitiveness, innovation capacity and workforce capability.

**Nicola Quinn**

**Head of Business and Industry Support**



South West College has now completed over 300 innovation vouchers for businesses across Northern Ireland & Republic of Ireland



## INVEST NI AND ENTERPRISE IRELAND INNOVATION VOUCHERS

### Tailored Support for Business

The Invest NI and Enterprise Ireland Innovation Voucher programmes enable businesses and new start-ups in Northern Ireland and the Republic of Ireland, respectively, to access support for research, development and innovation. Currently funded to a value of up to £5,000 and €10,000, an innovation voucher can be used with South West College to access the knowledge, expertise and a range of equipment we have in house.

Typically, innovation vouchers are used for new product design & development, product and material testing, laboratory analysis, 3D printing and prototyping, research in ICT & Software technologies, research & development of Sustainable construction systems, products, and processes, or finding a solution to an existing business issue.

Invest NI's Innovation Voucher programme has up to four open calls for applications throughout the year and Enterprise Ireland's programme is open to applications all year round. SWC can assist with an application to ensure your project is eligible for support and to improve the chances of a successful award of a voucher.

For more information, contact:

**Paul Cairns**  
paul.cairns@swc.ac.uk



## INNOVATEUS

### Tailored Support for Business

The InnovateUs programme is to enable small businesses, with fewer than 50 employees, to acquire the skills necessary to engage in innovation activities in taking new products or services to the market or embedding new processes within their businesses.

By gaining these skills, small businesses can then exploit innovative opportunities or undertake additional forms of innovation, which will contribute to growth and development.

### There are up to 60 hrs of bespoke innovation support available for businesses

Who can apply?

Employers and businesses with less than 50 employees based in Northern Ireland.

For more information, contact:

**Sean McKenna**  
sean.mckenna@swc.ac.uk

# KNOWLEDGE TRANSFER PARTNERSHIP

## Supporting business to access expertise

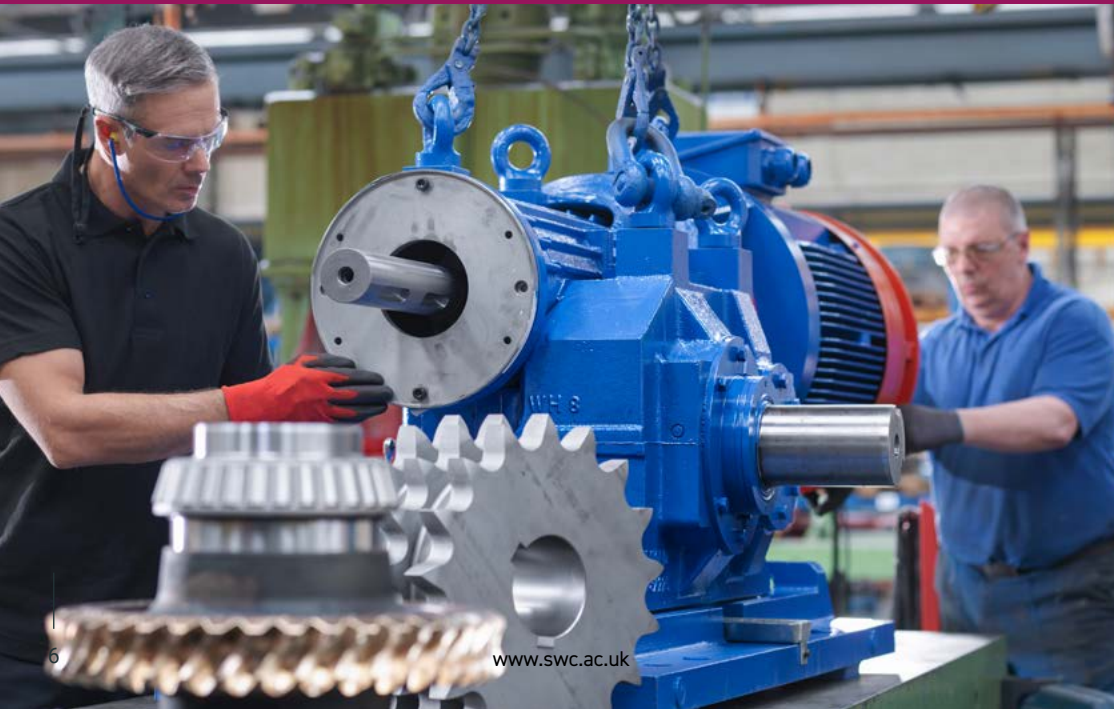
Knowledge Transfer Partnerships (KTP) support UK businesses wanting to improve their competitiveness, productivity and performance, by accessing the knowledge and expertise available within UK Universities and Colleges.

A KTP is a three way collaboration between the company, the college and a recent graduate (associate) working on an innovative project that is strategic to the growth of the organisation. Projects can last between 1 and 3 years and are funded up to 67% for an SME or 50% for a large organisation.

For more information, contact:

Sean McKenna

sean.mckenna@swc.ac.uk



## COMPANY BENEFITS INCLUDE

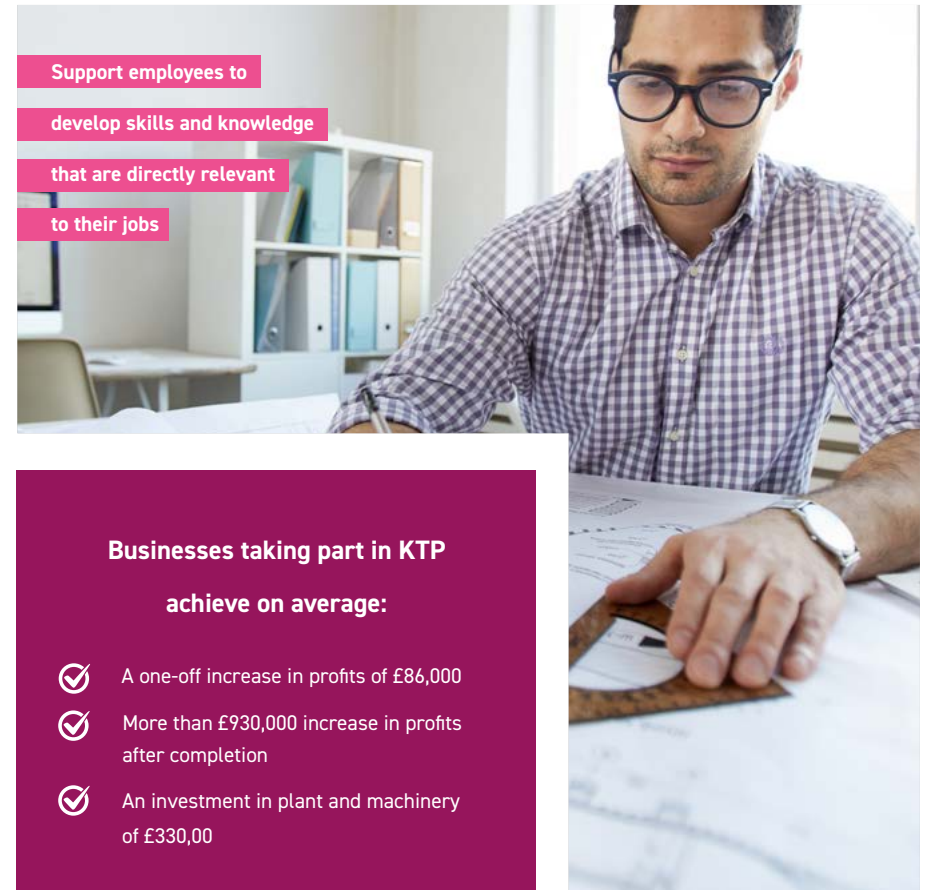
- Access to experts who can help take your business forward and increase your competitive advantage
- Full-time qualified people to spearhead new projects
- Innovative solutions to help your business grow
- Development of your business for today's market
- Improvement of your performance/business operations

Support employees to

develop skills and knowledge

that are directly relevant

to their jobs



### Businesses taking part in KTP

#### achieve on average:

- ✓ A one-off increase in profits of £86,000
- ✓ More than £930,000 increase in profits after completion
- ✓ An investment in plant and machinery of £330,00



## APPRENTICESHIPS & TRAINEESHIPS

South West College offers Traineeships at Level 2 and Apprenticeships at Level 2 and Level 3. These courses are designed to boost employability skills within the highly sought after professional and technical industries in Northern Ireland. These courses have been developed from international examples of excellence in vocational education and training, are led by employers, and take account of the future skills needs of Northern Ireland's economy. Apprenticeships and Traineeships are part of a new structure of professional and technical training in Northern Ireland which enables progression from Level 2 (equivalent to GCSE) through Level 3 (equivalent to A-Level) and on to Higher Level Apprenticeships at Levels 5 to 8. These programmes will offer opportunities to young people of all abilities and attainments to prepare for the world of work or progression to further learning, building their skills and developing career progression opportunities.

### Louise Higgins

louise.higgins@swc.ac.uk

For more information on;

Traineeships - [www.swc.ac.uk/courses/apprenticeships/traineeships](http://www.swc.ac.uk/courses/apprenticeships/traineeships)

Apprenticeships - [www.swc.ac.uk/courses/apprenticeships](http://www.swc.ac.uk/courses/apprenticeships)

Occupational Area	Apprenticeship			Traineeship		
	Omagh	Dungannon	Enniskillen	Omagh	Dungannon	Enniskillen
Light Vehicle Repair	.	.	.	.	.	.
Heavy Vehicle Repair	.	.	.	.	.	.
Carpentry and Joinery	.	.	.	.	.	.
Brickwork	.	.	.	.	.	.
Plastering	.	.	.	.	.	.
Plumbing	.	.	.	.	.	.
Engineering	.	.	.	.	.	.
Retail	.	.	.	.	.	.
Land Based Engineering (AMR)	.	.	.	.	.	.
Team Leading / Management	.	.	.	.	.	.
Dental Nursing	.	.	.	.	.	.
Pharmacy Services	.	.	.	.	.	.
Electrical	.	.	.	.	.	.
Professional Chef	.	.	.	.	.	.
Hospitality & Tourism Team Member	.	.	.	.	.	.
Hairdressing	.	.	.	.	.	.
Barbering	.	.	.	.	.	.
Beauty Therapy	.	.	.	.	.	.
Engineering GOLD	.	.	.	.	.	.
Health & Social Care	.	.	.	.	.	.
Early Years / Childcare	.	.	.	.	.	.
Information Technology (IT)	.	.	.	.	.	.
Business Admin	.	.	.	.	.	.
Engineering (Production Welding)	Available in Cookstown					



## HIGHER LEVEL APPRENTICESHIPS

If you have completed A-Levels or an equivalent Level 3 qualification, you may be interested in a Higher Level Apprenticeship (commonly known as a HLA) for the next step in your journey.

HLAs are also suitable for someone who is already in industry, who does not have a higher level qualification, but may wish to progress to a new level within industry.

HLAs were introduced to address the skills gap in NI and are based on a partnership between South West College, NI based private companies and the Higher Level Apprentice. This partnership combines high quality training, with employment, which will deliver the skills employers and learners need and are relevant to the local economy.

HLAs are paid 'employees' of the company, released to SWC for their study. As such they are not classed as students and therefore not burdened with any student debt, but rather receive a salary throughout the duration of the programme. In addition, they are not liable for any tuition fees to either the college or the awarding body.

### HLAs are suitable for someone who:

- wishes to commit to further study at higher level but would prefer a more practical and work-related approach to learning as opposed to total classroom study
- is well organised and able to cope with the competing demands of work and study at the same time

### How does the HLA work?

- HLAs are paid employees of a private based company, released to SWC for the required period of study
- HLAs study higher education qualifications at Level 4, 5 and 6, which is either a Foundation Degree accredited by our local universities or Accounting Technicians Ireland (ATI) professional accountancy qualification
- HLAs must be supported by the employer i.e. employer must agree to release the HLA on full salary for the period of study at the college, in addition to the time spent at work

### Eligibility

- be employed by a NI based private company and
- employment must be relevant to the area of study
- remain in full-time employment for the duration of the programme supported by the employer
- newly appointed to a job, or have a significant change to current job role
- paid a salary which is commensurate with the job role, which must be at least basic minimum wage or above (not apprenticeship rate)
- meet the entry requirements of the course that you wish to study.

### Benefits of Studying as a HLA

This route provides an opportunity for HLAs to:

- develop higher skills levels, working in industry
- achieve higher level qualifications (i.e. Level 4,5 or 6 qualifications)
- get paid a salary while they work develop their knowledge and skills increase their earning capacity
- gain a higher level qualification with no associated costs or student loans.

### HLAs Currently Available

- Accounting Technician (ATI)
- ACCA Professional Accountant
- Building Services with Sustainable Energy
- Business
- Childcare
- Civil Engineering
- Computing
- Construction Engineering
- Engineering
- Hair & Beauty (Pending Approval)
- Hospitality & Tourism Management with Specialisms

### To learn more, contact Head of Apprenticeships:

Noreen McGirr

noreen.mcgirr@swc.ac.uk



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- Flexible, focused learning
- Recognised by employers & industry
- Immediate impact on your professional practice

Part funded by Department for the Economy Skills Focus

## UNDERSTANDING LEADERSHIP

**LEVEL: 3**  
**CREDIT VALUE: 2**  
**DELIVERY HOURS: 9**

Cost  
**£13**

### WHO IS IT FOR?

- Practising or aspiring first line managers
- Anyone seeking to understand & improve their leadership skills

## UNDERSTANDING HOW TO MOTIVATE TO IMPROVE PERFORMANCE

**LEVEL: 3**  
**CREDIT VALUE: 2**  
**DELIVERY HOURS: 12**

Cost  
**£17**

### WHO IS IT FOR?

- Manager and team leaders aiming to drive performance
- Anyone interested in motivation strategies for the workplace

FOR MORE INFO [Rachel.Duncan@swc.ac.uk](mailto:Rachel.Duncan@swc.ac.uk) | Business and Skills Programme Lead



## SKILLS FOCUS

Up to 90% Funded Meeting Business Needs

The Skills Focus Programme is to help meet business needs by increasing the skills levels of the existing workforce to Level 2 and above qualifications.

The Skills Focus Programme has been designed with the needs of the small to medium sized business in mind and as such offers a flexible training solution in terms of times, class size and also the location of delivery, which can take place within your workplace or at the college. We can part fund any course if business is eligible.

### Who can apply?

Employers and businesses with less than 250 employees based in Northern Ireland.



Training designed to meet the needs of your business



Increased innovation and growth within your business



The opportunity to acquire accredited qualifications and a more productive, skilled workforce



Flexible training delivery, either in your workplace or at the college

Learn more, or enquire here



Skills Focus

For further information, contact Rachel Duncan: [skills@swc.ac.uk](mailto:skills@swc.ac.uk)



Skills Focus



[www.swc.ac.uk](http://www.swc.ac.uk)



Save up to  
**£1,200** per person

Fully Funded - Accredited Green Skills Courses

# Empowering the Construction Sector for a Sustainable Future

- \* Cross-border delivery by FE Colleges, Education and Training Boards and Atlantic Technological University (ATU)
- \* Hybrid delivery: online/onsite in specialist facilities
- \* Supporting the Construction Industry to meet their Net Zero Requirements

**Courses Commencing**  
January - December 2026

For up to date information on courses visit our website  
[www.graspproject.com](http://www.graspproject.com) or email [GRASP@swc.ac.uk](mailto:GRASP@swc.ac.uk)



## SKILL UP YOUR STAFF



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GRASP is supported by PEACEPLUS, a programme managed by the Special EU Programmes Body (SEUPB)



## BEAUTY COURSES FOR INDUSTRY

Make your salon more competitive by enhancing your treatment portfolio. Upskill or reskill your staff in areas such as nail technology, make up, massage, aromatherapy or reflexology. Contact us today to find out more about Skills Focus.

Course	Campus Location	Contact
City & Guilds Level 2 Award in Facial Skincare	Enniskillen Omagh	skills@swc.ac.uk
City & Guilds Level 2 Award in Make-Up	Dungannon Enniskillen Omagh	skills@swc.ac.uk
City & Guilds Level 2 Award in Nail Technology	Dungannon Enniskillen	skills@swc.ac.uk
VTCT Level 2 Award in Gel Polish Techniques	Dungannon Enniskillen Omagh	skills@swc.ac.uk
City & Guilds Level 2 NVQ Diploma in Beauty Therapy (Fast Track)	Dungannon	skills@swc.ac.uk
City and Guilds Level 2 NVQ Diploma in Beauty Therapy	Dungannon Enniskillen Omagh	skills@swc.ac.uk
City and Guilds Level 3 NVQ Diploma in Beauty Therapy	Dungannon Enniskillen Omagh	skills@swc.ac.uk
Foundation Degree in Hair and Beauty Management (validated by The Open University)	Omagh	skills@swc.ac.uk
<b>Complementary Therapies</b>		
City & Guilds Level 3 Award in Body Massage	Enniskillen	skills@swc.ac.uk
City and Guilds Level 3 Award in Indian Head Massage	Dungannon Enniskillen Omagh	skills@swc.ac.uk
VTCT Level 3 Diploma in Aromatherapy	Dungannon Omagh	skills@swc.ac.uk
VTCT Level 3 Diploma in Reflexology	Dungannon Enniskillen Omagh	skills@swc.ac.uk



## BUSINESS COURSES FOR INDUSTRY

Investing in staff training in leadership is crucial for fostering a culture of growth and innovation within an organisation. By equipping employees with essential business skills, companies not only enhance individual performance but also create a pipeline of future leaders who can drive the organisation's vision forward. Why not consider enrolling your team on one of our business courses?

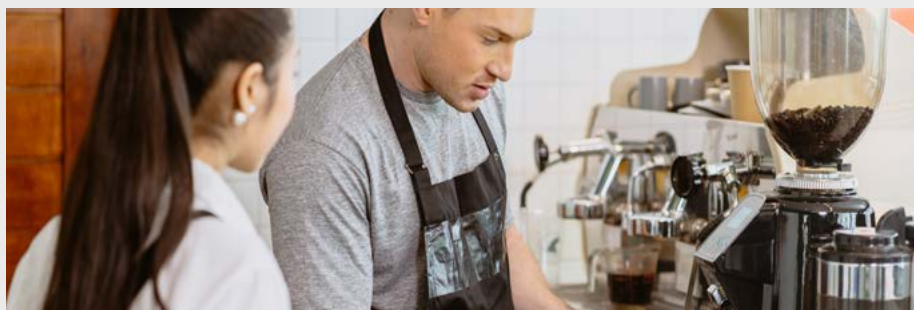
Course	Campus Location	Contact
IAB Level 1 Award in Computerised Payroll	Cookstown	skills@swc.ac.uk
IAB Level 2 Award in Payroll for Business	Cookstown	skills@swc.ac.uk
IAB Level 2 Certificate in Computerised Bookkeeping	Cookstown Dungannon Enniskillen Omagh	skills@swc.ac.uk
IAB Level 2 Certificate In Computerised Payroll for Business	Cookstown	skills@swc.ac.uk
ILM Level 3 Certificate in Leadership and Management	Dungannon Enniskillen Omagh	skills@swc.ac.uk
CIPD Level 3 Foundation Certificate in Human Resources Practice	Dungannon Enniskillen Omagh	skills@swc.ac.uk
Accounting Technicians Ireland Level 5 Diploma for Accounting Technicians	Dungannon Enniskillen Omagh	skills@swc.ac.uk
ILM Level 5 Certificate in Leadership and Management	Dungannon Enniskillen Omagh	skills@swc.ac.uk
CIPD Level 5 Intermediate Certificate in Human Resource Management	Dungannon Enniskillen Omagh	skills@swc.ac.uk



## CATERING AND HOSPITALITY COURSES FOR INDUSTRY

Training staff in hospitality qualifications is essential for fostering a culture of excellence within the service industry. By investing in comprehensive training programs, businesses equip their employees with the skills and knowledge needed to provide exceptional customer service, understand food safety regulations, and manage guest relations effectively. Such training not only enhances individual performance but also boosts team morale, encourages collaboration, and ultimately contributes to a positive guest experience. Sign your team up today!

Course	Campus Location	Contact
OCN NI Level 2 Award in Barista Skills and Counter Service	Dungannon Enniskillen Omagh	simon.wiggins@swc.ac.uk
City & Guilds Level 2 Certificate in Professional Food and Beverage Service Skills	Dungannon Enniskillen Omagh	simon.wiggins@swc.ac.uk
City & Guilds Level 2 Certificate in General Patisserie and Confectionary	Enniskillen Omagh	simon.wiggins@swc.ac.uk
City & Guilds Level 3 Certificate in General Patisserie and Confectionary	Enniskillen	simon.wiggins@swc.ac.uk
City & Guilds Level 2 NVQ Diploma In Professional Cookery	Enniskillen Omagh	simon.wiggins@swc.ac.uk
City & Guilds Level 3 NVQ Diploma In Professional Cookery	Enniskillen Omagh	simon.wiggins@swc.ac.uk
City & Guilds Level 2 NVQ Diploma in Professional Cookery (Fast Track)	Dungannon	simon.wiggins@swc.ac.uk
City & Guilds Level 3 NVQ Diploma in Professional Cookery (Fast Track)	Dungannon	simon.wiggins@swc.ac.uk
Foundation Degree in Science in Tourism, Hospitality & Events Management with Specialisms in Tourism, Hospitality, Events and Culinary Arts	Enniskillen	simon.wiggins@swc.ac.uk



## CHILDCARE COURSES FOR INDUSTRY

Comprehensive training programs ensure that caregivers are equipped with the latest knowledge in child development, health and safety regulations, and effective communication strategies. By investing in ongoing professional development, your business can empower your staff with the skills necessary to support diverse learning needs and create inclusive spaces.

Course	Campus Location	Contact
City & Guilds Level 3 Diploma for Childrens Care Learning and Development	Dungannon Enniskillen Omagh	skills@swc.ac.uk
NCFE CACHE Level 5 Diploma in Leadership for Childrens Care Learning and Development (Management)	Dungannon	skills@swc.ac.uk
Queens University Belfast BA (Hons) Early Childhood Studies	Dungannon Enniskillen Omagh	skills@swc.ac.uk



## COMPUTING COURSES FOR INDUSTRY

Investing in comprehensive training for your staff in areas such as cybersecurity, data analytics, and social media is essential for fostering a resilient and progressive organizational culture. By equipping employees with the skills to recognize and mitigate cybersecurity threats, you not only safeguard sensitive information but also empower them to contribute to a safer workplace. Training in data analytics enhances their ability to interpret complex datasets, enabling more informed decision-making and a deeper understanding of customer behavior. Additionally, proficiency in social media equips your staff with the tools to effectively engage with audiences, amplifying your brand's presence and fostering meaningful relationships. Collectively, these training initiatives not only improve individual performance but also drive overall business success and innovation.

Course	Campus Location	Contact
OCN NI Level 2 Award in Cyber Security	Online	skills@swc.ac.uk
OCN NI Level 4 Certificate in Data Analytics	Online	skills@swc.ac.uk
OCN NI Level 4 Award in Social Media and Digital Marketing	Online	skills@swc.ac.uk
OCN NI Level 4 Certificate in Cyber Security	Online	skills@swc.ac.uk



## CONSTRUCTION COURSES FOR INDUSTRY

Studying construction is a practical and rewarding path that focuses on how buildings and infrastructure are designed, planned, and built. It combines technical knowledge with hands-on skills, covering areas like structural principles, materials, project management, and health and safety.

Construction courses can lead to a wide range of careers, from site management and civil engineering to skilled trades like carpentry, plumbing, and electrical work. With growing demand for housing and infrastructure worldwide, the field offers strong job prospects and opportunities for progression. It's especially suited to people who enjoy problem-solving, teamwork, and seeing tangible results from their work.

Course	Campus Location	Contact
City & Guilds Level 2 Award in 2D Computer Aided Design	Dungannon	skills@swc.ac.uk
Ulster University Foundation Degree in Construction Engineering with Surveying	Dungannon	skills@swc.ac.uk



## ENGINEERING COURSES FOR INDUSTRY

Invest in your staff with one of our Engineering-based courses. These cover a range of topics, from parametric modelling to pneumatics, ensuring that your team remains at the forefront of industry developments. Furthermore, well-rounded training programs can improve collaboration among team members, as they gain a shared vocabulary and understanding of essential concepts. Ultimately, a highly skilled engineering workforce not only drives productivity and efficiency but also positions your organisation as a leader in the competitive landscape.

Course	Campus Location	Contact
ETA Performing Engineering Operations - Assembling & testing fluid power systems (L2 Hydraulics)	Dungannon	rebecca.hamilton@swc.ac.uk
ETA Programmable Logic Controllers - Wiring and Testing Programmable controller based systems	Dungannon Enniskillen Omagh	rebecca.hamilton@swc.ac.uk
ETA Level 2 Preparing and Using Industrial Robots	Dungannon	rebecca.hamilton@swc.ac.uk
ETA Producing Mechanical Engineering Drawings using a CAD System	Dungannon Enniskillen	rebecca.hamilton@swc.ac.uk
City & Guilds Level 2 Welding	Dungannon Enniskillen Omagh	rebecca.hamilton@swc.ac.uk

## HAIRDRESSING AND BARBERING COURSES FOR INDUSTRY

Enhance the quality of services offered at your salon, while fostering a positive and collaborative work environment. Our training programmes include comprehensive qualifications covering the latest techniques in cutting, coloring, and styling, as well as essential customer service skills. By encouraging continuous education and hands-on experience, we equip our student hairdressers with the knowledge and confidence to create beautiful, personalised looks for each client.

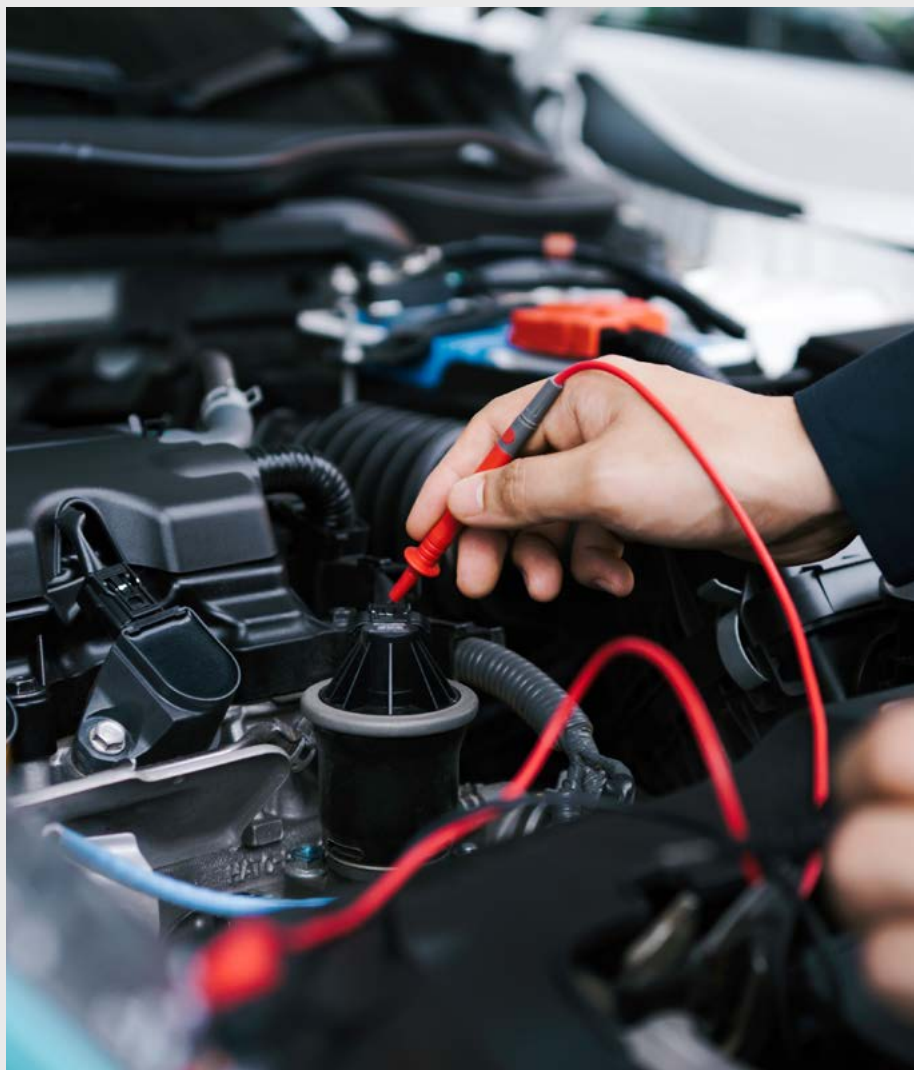
Course	Campus Location	Contact
City and Guilds Level 2 Certificate in Womens Hairdressing	Dungannon Enniskillen Omagh	skills@swc.ac.uk
City & Guilds Level 3 Certificate In Hairdressing	Enniskillen Omagh	skills@swc.ac.uk
Foundation Degree in Hair and Beauty Management (validated by The Open University)	Omagh	skills@swc.ac.uk
<b>Barbering</b>		
City & Guilds Level 2 Certificate in Barbering	Dungannon Enniskillen Omagh	skills@swc.ac.uk
City & Guilds Level 3 Certificate in Barbering	Omagh	skills@swc.ac.uk



## MOTOR VEHICLE COURSES FOR INDUSTRY

Training your automotive business employees is crucial for maintaining high standards of service, safety, and efficiency. The Level 4 Awards is an excellent way to learn more about vehicle electrics.

Course	Campus Location	Contact
IMI Level 4 Award in the Diagnosis, Testing and Repair of Electric/Hybrid Vehicles and Components	Dungannon	skills@swc.ac.uk



## SPORT COURSES FOR INDUSTRY

Add more provision to your sports business, with part-time courses in Personal Training and Sports Massage. Widen your customer pool and instill confidence in your service users with qualifications up to Level 5.

Course	Campus Location	Contact
Active IQ Level 3 Diploma in Personal Training	Dungannon Enniskillen Omagh	skills@swc.ac.uk
VTCT Skills Level 3 Award in Taping and Strapping for Sport and Active Leisure	Dungannon	skills@swc.ac.uk
VTCT Level 3 Diploma in Sports Massage Therapy	Dungannon Omagh	skills@swc.ac.uk
VTCT Level 4 Certificate in Sports Massage Therapy	Dungannon Omagh	skills@swc.ac.uk
VTCT Level 5 Certificate in Sports Massage Therapy	Dungannon	skills@swc.ac.uk





“Completing the ILM Level 5 Leadership & Management qualification has strengthened my strategic leadership and reinforced my ability to deliver results at Lough Erne Resort. I would strongly encourage other professionals and businesses to undertake the programme.”

**JONATHAN GALLAGHER,**  
DIRECTOR OF MARKETING

**SKILLS FOCUS**

**LEADERSHIP & MANAGEMENT**

“Working with South West College on the Skills Focus programme has been a valuable investment in our people. It has strengthened the capabilities of our team and supported our commitment to delivering exceptional standards across the business.”

**GARETH BYRNE,**  
GENERAL MANAGER



**HEAR FROM KIVERCO EMPLOYEES**

“ By completing the Level 4 Data Analytics course, I developed strong analytical & data-handling skills. These skills have supported my HR role by allowing me to accurately analyse data like employee metrics. This has increased the impact & efficiency of my HR work in the organisation.

LAURA HETHERINGTON

“ The Data Analytics course has improved my ability to cleanse, analyse and verify datasets; a skill that is critical when exporting Bills of Materials for use by purchasing and other departments. In turn, this has reduced errors and improved cross-department communication.

RONAN HANNA



**SKILLS FOCUS**

**DATA ANALYTICS FOR BUSINESS**



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028 8225 0109 Ext: 4248

# SWC

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